

## Ministry Expansion Financial Assumptions and Operating Budget Impacts

Revised May 2018

### Changes from April numbers noted in bold/underline

Note that while the payment scenarios shown below appear to show a great deal of precision, the number of underlying assumptions result in the actual precision more of a rough estimate.

Assumptions:

- Calculations are based on Ministry Expansion Project actual expenses and receipts through March 2018;
- first capital campaign collects 100% of pledges;
- second capital campaign receipts calculated at 40% of the first campaign (\$824,354) starting in January 2019;
- total project costs are \$5,215,000 which break down to \$415,000 in pre-construction costs (architects, engineers, etc.) and \$4,800,000 in construction costs, including HVAC replacement.
- **The contractor is requiring an escrow of \$700,000 to be held in order to ensure the final bills will be paid.**
- Construction begins in June 2018 and completes in May 2019;
- interest calculated at **4.056%**; interest only during construction converting to a 20-year mortgage once construction is complete (July 2019);
- while there is an interest rate reset provision in the mortgage, no change of interest rate is calculated in the payment scenarios.

Scenario 1

- **The proceeds from sale of land are available in July 2019 and are used to reduce the mortgage principal at the time of conversion from construction loan to mortgage.**
- **Payments for principal and interest are paid out of the operating budget at an increasing rate each year - \$20,000 in 2018, \$40,000 in 2019, \$60,000 in 2020, up to \$120,000 in 2022. Any P&I above these amounts are paid for from capital campaign funds.**
- once the construction loan is converted to a mortgage (July 2019), proceeds from the ongoing second capital campaign **that are not used to pay P&I** are accumulated until the end of the campaign at which point the mortgage would be paid down and re-amortized.

Results:

- we can self-fund the construction from June 2018 through **August** 2018;
- thereafter, we would need construction draws from **September** 2018 through **March** 2019 for a total of \$2,765,000;

**Summary cash flows would be (thousands of dollars)**

	Before 2018	2018	2019	2020	2021	2022	2023 to
<b>Incoming</b>							2039
Reserve	370						
Cap. Campaign less costs	1,581	386	275	275	275	0	0
Loan	0	1,730	1,035	0	0	0	0
Sale of Property	0		600				
<b>TOTAL</b>	<b>1,951</b>	<b>2,116</b>	<b>1,910</b>	<b>275</b>	<b>275</b>	<b>0</b>	<b>0</b>
<b>Outgoing</b>							
Project costs	196	3,168	1,852				
P&I paid by project			75	98	78	22	0
<b>TOTAL</b>	<b>196</b>	<b>3,168</b>	<b>1,915</b>	<b>98</b>	<b>78</b>	<b>22</b>	<b>0</b>
P&I paid from operating budget		6	55	60	80	100	123

- Interest and principal payments
  - **Principal and interest paid for by the operating budget limited to an increase of \$20,000 each year, about 4% of the operating budget; balance paid out of campaign funds**
  - **Note that for 2019, operating budget impact is assumed to be \$40,000 plus a carryover of the \$14,000 budgeted but not spent in 2018.**
- at the end of the second capital campaign (December 2021), **\$459,349** would be available to reduce the principal (some of the second capital campaign was used during construction to reduce the amount borrowed **and subsidize P&I payments**).
  - If applied to pay down the remaining principal of **\$1,980,125** and the loan is re-amortized for 17 ½ years, the principal and interest payments in 2022 and beyond would be **\$123,100** annually (**25%** over current operating budget)

**Scenario 2 – defer property sale**

**If the sale of property is deferred until December 2021 (point of re-amortizing the loan), the annual mortgage payments in 2022 and beyond would be \$126,802 or \$4,664 more annually than if the property is sold in 2019.**